

# How IANS Reduced Risk, While Saving 25% in Insurance Premiums

## The Pain Point

A client organization needed a comprehensive assessment of its cybersecurity posture to understand its risk profile and prioritize the measures it must take to improve its risk ranking and security posture going forward.

## A Tailored Solution

IANS conducted a security maturity assessment against the NIST cybersecurity framework, which provided a risk ranking, cybersecurity score, and prioritized recommendations to strengthen the organization's security posture. In addition, the assessment included an executive summary that was shared with the organizations leadership team, so they could understand where business risks may lie and the steps needed to remediate.

## With IANS In your Corner

The maturity assessment conducted by IANS not only strengthened the organizations security posture but it also yielded significant cost savings.

After the recommendations were implemented by the organization they saw a **25% reduction in their cybersecurity insurance premiums**, due to their measured improvements.

## IANS Security Program Assessments

IANS helps clients validate their security posture and set targets to reduce risk.

### The IANS Experience:

- A tailored scope based off the preferred framework and timing
- A dedicated project manager to ensure milestones are met
- Final report with technical and strategic recommendations